**Identifying Perception Filters**

Objective: To identify perception filters.

Read the following scenarios and respond.

1. Phil and Bob are talking about a project they are working on together. Phil has a long technology background while Bob is relatively new. Phil uses a lot of acronyms while he is talking to Bob and does not define what these acronyms mean, assuming that Bob already knows. Bob, being the new person, doesn’t ask Phil to explain the acronyms because he doesn’t want to look ignorant.

Is perception affecting Phil and Bob’s communication? Why or why not?

2. Roger is an engineer for a telecommunications company in the United States. Roger is on assignment in Hong Kong to consult with one of his company’s major customers on the rollout of a new mobile phone system. Upon his arrival at the customer’s corporate headquarters, Roger notices the name tag the receptionist is wearing. Roger greets the receptionist by saying, “Hi Seri, that’s a very unusual name. I’ve never heard that name before.” Seri bows her head slightly, but doesn’t respond to Roger’s greeting.

Is perception affection Roger and Seri’s communication? Why or why not?